The COST of CHAOS

There are four process areas that most companies struggle with. They are Change Management, Data Management, Project Management, and Requirements Capture & Management.

How much is the absence of a Product Lifecycle Management Solution really costing you? Complete the worksheet to give yourself an idea.

Change Management Total Hours Salary/Hour Total Cost/ECN Hrs/ECN \$ \$ Management Χ Engineer Administrative Total Cost # of ECN/Year Manufacturing \$ X \$ Total: **ECN COST/YEAR Data Management** Personnel Cost Hrs/Person/Week Hrs/Week # of Engineers Redundant Data Entry Х Searching Previous Total Hrs/Week Designs **Engineering Rework** Total Hours Salary/Hour **BOM Creation &** Maintenance Χ \$ X 52 = \$ Total: WASTED COST/YEAR **Productivity Loss** # of Projects you didn't get to Average Project Revenue last year due to backlog: \$ \$ X LOST REVENUE **OPPORTUNITY**

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worksheet continued...

Project Management

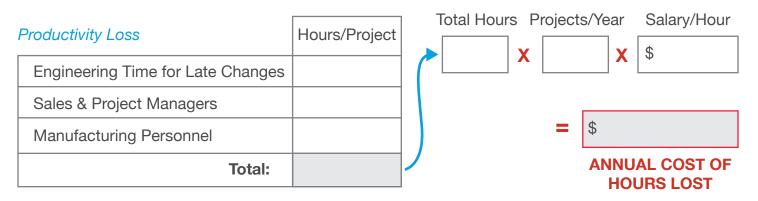
	%	What does failure cost you? (Margin)
% Of Projects that fail to meet scheduled ship date annually		\$
% Of failure to meet cost target annually		\$
% Late Startup/Commissioning annually		\$
	Total:	\$

TOTAL MARGIN LOST ANNUALLY

Requirements Capture & Management

Real Costs	What does it cost you?
Warranty Claims annually	\$
Manufacturing Rework & Scrap annually	\$
Engineering Rework annually	\$
Total:	\$

TOTAL COST ANNUALLY



Add up all the red boxes:

\$

If this number alarms you, we can help you do something about it. Give us a chance to revolutionize the way you think about the life of your products.

